

These positions are brought to you by our friends at Access Financial. For more information please contact:

Ted Smith

Associate Director

Access Financial

Ph: 203-328-3030

Email: Tedsmith@accfin.com

Web Site: www.accfin.com

POSITION: Senior Business Analyst

COMPANY: Fortune Entity

LOCATION: Upper Fairfield County, CT

COMPENSATION: \$130K + Bonus

PRIMARY DUTIES:

- Support transaction group by building complex models of securitization structures for variety of asset classes.
- Coordinate and interact with Rating Agencies and Investment Banks to evaluate alternate structures, run stresses and optimize structures.
- Support business development and M&A activity.
- Assist in the development of models to value retained interests and price credit support in securitizations.
- Train and supervise junior resources doing securitization modeling.

QUALIFICATIONS:

- 3 - 5 Years of finance related experience, good understanding of accounting concepts.
- 2 - 3 years of ABS securitization modeling/structuring experience.
- Capital markets knowledge.
- Very strong modeling skills with high level of proficiency in Excel.

-

POSITION: Manager of Financial Planning & Analysis

COMPANY: Fortune Concern

LOCATION: Danbury , CT

COMPENSATION: \$100K + Bonus

PRIMARY DUTIES:

- Prepare analysis for FIN 46 entities.
- Prepare analysis for all on-book securitization-related accounts (e.g. retained interests, servicing assets, etc.).
- Prepare forecasts.
- Compare various estimates with prior estimates and explain variances.
- Prepare supplemental disclosures on quarterly basis.
- Identify forecasting problems and develop improved processes.

QUALIFICATIONS:

- BA or BS in Accounting or Finance.
- CPA or equivalent certification.
- Proficient in use of Microsoft Excel including modeling experience.
- Minimum 5 years accounting experience.
- Knowledge of Financial Services and Capital Markets.
- Knowledge of Hyperion.
- Working knowledge of securitization accounting.

POSITION: Director of Finance - Business Development

COMPANY: Financial Services Concern

LOCATION: Fairfield County , CT

COMPENSATION: To \$150K

SUMMARY:

Manage Acquisition Financial Analysis: Pro Forma Modeling, Financial Due Diligence Management, and Technical (Tax and Accounting) Resolution/Facilitation

Manage responsibilities of three analysts. Direct report to CFO, dotted-line to Business Development Leader.

PRIMARY DUTIES:

- Analyze purchase economics and forecast future profitability of acquisitions.
- Provide analytical support to Business Development Origination team.
- Perform financial due diligence on targeted acquisitions.
- Cross-function interface (credit, asset management, operations, legal, finance, integration, BD) to assimilate due diligence findings and proposed deal structure into financial models.
- Research and assess impact on transaction economics of regulatory, tax, and accounting issues.
- Review contracts to ensure conformity with purchase economics and deal structure.
- Provide financial support during transaction closing.
- Support and interact with international Business Development teams.

QUALIFICATIONS:

- MBA and/or CPA.
- Strong financial modeling, financial analysis, and PC skills.
- Strong lease pricing and lease accounting background.
- 7+ years work experience in financial services or public accounting.
- Ability to respond to range of technical issues.
- Technical knowledge of accounting and tax regulations, both domestic and international.

- Mergers and acquisition experience.
- Managerial experience.
- Operating business experience

POSITION: Senior Financial Analyst

COMPANY: Consumer Products Entity

LOCATION: Fairfield County , CT

COMPENSATION: To \$65K

REPORTS TO: Manager of FP&A

PRIMARY DUTIES:

- Manage the Hyperion financial consolidations on a monthly and quarterly basis.
- Assist in the reporting of the Consumer Products Group financials to Corporate office.
- Help in the digitization of the consolidation process.
- Provide guidance to management to streamline the current process.
- Drive the creation of new Hyperion reports for management analysis.
- Manage the inter-company elimination's, Royalty's and FX adjustments.
- Serve as the Hyperion administrator.
- Assist in financial analysis and highlights to Corporate.
- Support the FP&A Manager in the yearly operating plan process.
- Serve as a liaison between the FP&A and accounting departments.

QUALIFICATIONS:

- B.S in Finance / Accounting.
- 3-5 years of experience.
- Hyperion experience.
- MBA candidate strongly preferred.

POSITION: Senior Analyst, AVP

COMPANY: Financial Services Concern

LOCATION: Westchester County , NY

COMPENSATION: To \$110K + 20-30% Bonus

REPORTS TO: Director

PRIMARY DUTIES:

- Maintenance and construction of financial cash flow models used in support of departmental and insurance business unit initiatives.
- Update and maintain the S&P Stress Test model for annual reporting to S&P.
- Analyze Company capital position using Moody's and S&P capital adequacy models: analyze capital implications of corporate level initiatives, test capital impact of changes to insured portfolio risk profile, model various "what if" scenarios.
- Provide financial analysis support to special projects/M&A analysis.
- Support long-term capital planning and analysis.
- Support rating agency relationship management.
- Create reports to manager, Treasurer and CFO
- Interfaces are both internal and external. Incumbent will have interactions within the Finance division (Reinsurance, Planning, Accounting) and external to the division (Risk Management Group).

Work Breakdown:

- Capital modeling and financial analysis- 60%
- Special projects- 20%
- Rating agency support- 20%

QUALIFICATIONS:

Qualified candidate should have several years experience in a financial analysis or quantitative analytic role and have prior experience evaluating financial cash flow and/or planning models. Understanding and/or use of Monte Carlo statistical models a plus, but not required. Candidate should also have good working knowledge of financial statements and understand the inter-workings of P&L, balance sheet and cash flow statements. Prior insurance industry analytic experience a plus.

POSITION: AVP, Controller's Group – FINANCE

COMPANY: Financial Services Concern

LOCATION: Westchester County , NY

COMPENSATION: To \$110K + 20-30% Bonus

SUMMARY:

The primary purpose of this position is to provide market value modeling and quantitative analyses for Company's Insurance and Asset Management operations and to assist in the formulation and implementation of policies and systems to quantify and manage market risks. The candidate must be able to independently analyze a variety of fixed income, structured and derivative products and confidently translate that analysis into a meaningful measurement of fair value through various modeling techniques.

PRIMARY DUTIES:

- Develop and implement methodologies to fair value Company's derivative portfolios.
- Coordinate and obtain all deal and market data from internal and external sources for input into valuation models.
- Maintain valuation models and produce monthly valuations for GAAP reporting.
- Produce analytical reports to monitor monthly valuations and report to management.
- Ensure all valuations and analyses are performed within GAAP reporting deadlines.
- Communicate valuation results to accounting staff responsible for booking.
- Develop and implement guidelines, control processes and policies for new and existing business activities.
- Evaluate changes to existing products, investment guidelines and processes to determine impact of such changes on Company's corporate risk profile.
- Ensure all derivative positions are accounted for in accordance with SFAS 133 and that valuation and accounting methods are appropriate considering type and purpose of contracts.
- Analyze derivative portfolios under various "what if" scenarios.
- Analyze valuation impact of hedges and non-traditional deal structures.

QUALIFICATIONS:

- MBA

- Position requires a high degree of analytical skills coupled with the ability to synthesize results and provide meaningful information to management.
- A comprehensive knowledge of valuation modeling, derivative markets and SFAS 133 is important.
- At least eight years of relevant work experience is expected, including significant exposure to models, software and systems used to price and analyze derivative products.
- The ability to efficiently utilize existing systems (e.g. Excel, Summit) and to further develop and maintain Excel-based solutions.
- Knowledge of Excel macros and Visual Basic is a must.

POSITION: Manager, Acquisition Pricing Analyst

COMPANY: Fortune Concern

LOCATION: Fairfield County , CT

COMPENSATION: To \$150K

PRIMARY DUTIES:

- Responsible for valuation of acquisitions (portfolios and business combinations).
- Understand, model, and communicate the economics of the financial products (leases and loans) in Company's market.
- Perform due diligence at target's sites, researching issues that impact the deal's valuation
- Give guidance to team on economic impact of how a deal is structured.
- Communicate deal's financial results and structure to CFO and Function Heads.
- Responsible for providing supporting financial information in PIC's and pitches.

QUALIFICATIONS:

- FMP, MBA, and or CPA.
- Experience in leasing field.
- Excellent forecasting and modeling skills.
- Experience in pricing financial products.
- Background in public accounting with a concentration in the leasing industry.
- Experience in investment banking/ deal structuring with an emphasis on financial modeling.

END